

# IDC-USA SPRING SHOW RECAP

Tom Tesoro, Roy Pyle, John Tejada and John Flanders attended the IDC-USA Spring Meeting on May 25th and 26th in Indianapolis, IN.



With the largest turnout of distributors and suppliers for any IDC meeting ever, Jason Industrial was named a "IDC Platinum Supplier" for the second year in a row at the awards dinner on the 26th.

Manning the Jason booth at the open house portion of the IDC-USA Spring Meeting were John Tejada and John Flanders. Most booths carried a sign that showed a "success story" from the previous year. To the right, you can read a success story from Mike Thomas of Binkelman Corporation.

Some of the highlights of the show were:

- The new beveled Skirtboard flyer will be sent to all of the IDC-USA members. Their marketing department will make sure that everyone gets the flyer.
- Bob Wolfley, of Processors Equipment & Hardware Company, Inc. in California, emphasized he liked our industrial hose and coupling products and wanted one of our salesmen (Darrell Gartner) to stop by to discuss this line with him.
- Shelby DeBorde, of Bearing Distributors, Inc., stopped by our booth for the sole purpose of extolling the virtues of Ray Short. He said he never met a salesman that works as hard as Ray does.
- Jason Industrial, Inc. was once again featured in the latest IDC Industrial Review Magazine.



**IDC-USA®**  
**SUCCESS STORY**  
in partnership with  


**"I called Jason Industrial looking for a 4" petroleum hose that was urgently needed and had to be shipped the same day. I was faced with competition on a bid and needed to make a deadline to be awarded this job.**

**Jason fortunately had the hose that I needed. By calling IDC-USA right away and having an order sent to Jason Industrial, it shipped that same day.**

**I was very pleased with the dedication and service we received, the availability of the hose product, the rapid response of getting what our customer needed shipped that same day and receiving his order the following day.**

**By installing Bauer style couplings on Jason's 4420 series petroleum hose, I was able to provide top-notch service and delivery to the customer."**

**Mike Thomas**  
**Binkelman Corporation**



**2011 PLATINUM SUPPLIERS**  
**Bando USA**  
**Koyo Corporation of USA**  
**Nachi America**  
**Renold Jeffrey**  
**Dichtomatik**  
**Jason Industrial**