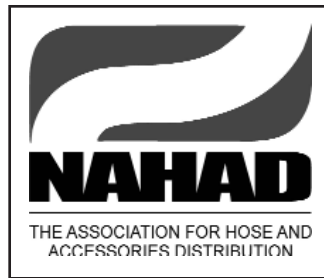


NAHAD 2011 RECAP

Roy Pyle and John Flanders attended the 27th Annual Convention of the National Association of Hose and Accessory Distributors (NAHAD) held in San Diego, CA.



Roy Pyle at the Jason booth



Scott Moss, Roy Pyle, John Flanders and Greg Moss at the Opening Reception

The convention got off to a flying start with the opening reception held on the USS Midway aircraft carrier. Over 900 delegates attended coming close to a record attendance.

The mood of the convention was considerably upbeat as most distributors were having good, if not great years to this point. Most of the top distributors and distributor groups were represented. Companies like Moss Rubber, Abbott Rubber, GHX, Lewis Goetz, IDCO and Motion Industries attended and met with Roy and John during the convention. What they heard at those meetings was that availability is the key to the hose business right now.

All suppliers have been affected by a lack of product availability. Those vendors that have the product get the sale. Many of the same distributors expressed their intentions to meet with us and the large groups want us to keep calling on them to see how we can work together.

Also, Kip Hart of Hart Industries wants to set up a visit to Fairfield, NJ to discuss furthering our relationship. Even one of the fellow manufacturers (Manuli) stopped by to see if we could supply them with rock dust hose and cable guard.



Jason Industrial booth